



PROPOSAL FOR PROFESSIONAL SERVICES

prepared by

Julie Adams & Robert Clark

for

GRANT INDUSTRIES





Proposal Nr.:
P-00001-07-2015

Valid Until:
08/29/2015

Proposal

Adams Technology
1625 Elm St.
Boston, MA 02118
USA

For: **Grant Industries**
Archer Avenue
Hudson, NY 12534
United States

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March 1, 2015
John Nitché, President
Grant Industries



Dear John,

Thank you for providing Adams Technology the opportunity to submit this proposal to you. We trust that our expertise and professional services will meet your company's needs.

Adams Technology has been a leader in the business management software market for over a decade. Our team is comprised of highly trained professionals with experience in specific industries in addition to being business management software experts. Thus, with Adams Technology our clients do not only get access to excellent IT services, but work with professionals that fully understand their business processes and are able to customize the software to best serve the business's specific needs.

Should you decide to offer us the opportunity of collaborating with Grant Industries, our team will work closely with you to understand your current processes, identify the exact needs, as well as propose the best solutions that will help achieve your goal of increased efficiency.

In line with those discussed, this proposal includes a short company presentation, followed by the introduction of the team members who will be assigned to work with your company, and finally you will find a description of our services and fees.

We encourage you to learn more about our business and team by visiting our website at adamstech.com or by reaching out to us directly.

Sincerely,

Julie Adams

ABOUT US

Adams Technology is a leading software consulting firm founded in 2000 recognized in the IT industry for our commitment to client service and openness to finding innovative solutions customized to our clients' needs. With our focus industries clearly defined, we bring more than a decade of experience complemented by industry-specific expertise. Reliable and innovative, knowledgeable and skilled in practical application, our team members proud themselves with being instrumental to our clients achieving an enhanced efficiency and more streamlined business processes.

YOUR TEAM @ ADAMS TECHNOLOGY



Julie Adams

Julie Adams is the managing partner of Adams Technology, Inc., an ERP consulting firm with offices in Boston, MA, Boulder, CO and San Diego, CA. With over 15 years of ERP consulting experience, Julie assisted hundreds of companies of all sizes with software implementations. Julie specializes in software configuration, data conversion, testing, and training.

She is a frequent speaker for the Global Association of the ERP Professionals and serves on the board of the Boston Technology Committee. Julie earned her undergraduate degree in economics from University of Chicago and an MBA in Technology Management from University of California at Davis.



Robert Clark

Robert Clark is the head programmer at Adams Technology. Robert has over 10 years of programming experience and during the past 7 years at Adams Technology, he has worked extensively on developing customized ERP solutions. Robert has a BA in mathematics from University of Arizona.

PRODUCTS & SERVICES

Services

Name	Unit Price	Qty	Unit	Amount
Business Processes Due Dilligence A detailed due diligence process is undertaken with the aim of understanding the customer's specific business processes, finding the critical areas and developing an action plan.	USD 2,500.00	1.00	piece	USD 2,500.00
ERP implementation Setting functionality and implementing an ERP solution agreed upon with the customer.	USD 150.00	30.00	hour	USD 4,500.00
ERP consultation Evaluation of current ERP system	USD 500.00	1.00	piece	USD 500.00

Products

Name	Unit Price	Qty	Unit	Amount
DellTM 27 Monitor – S2715H Full HD, built-in audio speakers and an ultra-thin bezel, the S2715H is optimized for ultimate entertainment	USD 275.00	1.00	piece	USD 275.00
Dell PowerEdge R720 Server Dell PowerEdge R720 - Xeon E5-2670 2.6 GHz - 128	USD 5,755.00	1.00	piece	USD 5,755.00

Tax: USD 0.00

Total Gross: USD 13,530.00

FEES AND ACCEPTANCE

Payments for services are due when rendered and interim billings may be submitted as work progresses and expenses are incurred. Billings become delinquent if not paid within 30 days of the invoice date. If billings are past due in excess of 30 days, we will stop all work until your account is brought current, or withdraw from this engagement. You hereby acknowledge and agree that we are not required to continue work in the event of your failure to pay on a timely basis for services rendered as required by this engagement letter.

We appreciate the opportunity to be of service to you, and we believe that this proposal accurately summarizes the significant terms of our engagement. If you have any questions, please let us know. If the foregoing terms are in accordance with your understanding, please sign it in the space provided and return it to us. Our goal is to provide value added services that meet your needs. We look forward to beginning work on your behalf. If you have any questions, please let us know.

Sincerely,



Julie Adams
Adams Technology

If this proposal meets your approval, please sign below and email a scanned version / mail the signed version to Julie Adams

julie.adams@adamstech.com
1625 Elm St.
Boston, 02118
USA

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John Nitche
President | Grant Industries

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Date